FORM D

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

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FORM D

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D, SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION

SEC USE ONLY									
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16	PECE	IVE	1831						

Name of Offering (check if this is an amendment and nam Series B Preferred Stock Purchase	e has change	d, and indicate c	change.)		RECEIVED
	ule 505 🗵	Rule 506 🗆	l Section 4(6)	O Dros	DEC 1 7 2007
A.	BASIC ID	ENTIFICATION	ON DATA	12,	
Enter the information requested about the issuer					(X) 000 (K)
Name of Issuer (check if this is an amendment and name has but rue, Inc.	as changed,	and indicate cha	nge.)		10 -00-139
Address of Executive Offices (Number and Street, City, State, 101 Marietta Street, Suite 1700, Atlanta, Georgia 30303	Zip Code)		200 Ph	1 *	nber (Including Area Code)
Address of Principal Business Operations (Number and Street, (if different from Executive Offices)	City, State, 2				nber (Including Area Code)
Brief Description of Business Provides social media software and services to companies.		DEC 3			
Type of Business Organization ☑ corporation ☐ limited partners ☐ business trust ☐ limited partners				r (please specify): limited liability company
	Month	Year			-
Actual or Estimated Date of Incorporation or Organization:	2	2006	X	Actual	☐ Estimated
Jurisdiction of Incorporation or Organization: (Enter to	vo-letter U.S.	Postal Service	abbreviation fo	or State:	
CN for C	Canada; FN f	or other foreign	jurisdiction)		DE

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230,501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administration in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



BASIC IDENTIFICATION DATA (continued) A.

- Enter the information requested for the following

 - Each promoter of the issuer, if the issuer has been organized within the past five years;
 Each beneficial owner having the power to vote or dispose or direct the vote or disposition of, 10% or more of a class of equity securities of the
 - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers;

 and Each general and ma 	anaging partner	of partnership issuers.					
Check Box(es) that Apply:	☐ Promoter	☑Beneficial Owner	☑ Executive Officer	X	Director	☐ General and/or Managing Partner	
Full Name (Last name first, Bradford, Regin							
Business or Residence Addr 101 Marietta Str	•	nd Street, City, State, Zip Atlanta, GA 30303	Code)				
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☑ Executive Officer		Director	☐ General and/or Managing Partner	
Full Name (Last name first, Marashi, Jackie				•			
Business or Residence Addr 101 Marietta Str		nd Street, City, State, Zip Atlanta, GA 30303	Code)				
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	X	Director	☐ General and/or Managing Partner	
Full Name (Last name first, Quelch, John	if individual)		18				
Business or Residence Addr c/o Harvard Bus			Code) ers Field Road, Boston,	, MA (02163		-
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	(X) I	Director	☐ General and/or Managing Partner	
Full Name (Last name first, Fialkow, David	if individual)					· 	
Business or Residence Addr 20 University Re		nd Street, City, State, Zip Cambridge, MA 02138	Code)				
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	(X) I	Director	☐ General and/or Managing Partner	
Full Name (Last name first, Sequeira, Neil	if individual)						
Business or Residence Addr			Code)	-			
		Cambridge, MA 02138	_ -				
Check Box(es) that Apply:	□ Promoter	☑ Beneficial Owner	☐ Executive Officer		Director	General and/or Managing Partner	
Full Name (Last name first, Wright, Trevor	if individual)						
Business or Residence Addr	ess (Number ar	nd Street, City, State, Zip	Code)				
Check Box(es) that Apply:	☐ Promoter	☑ Beneficial Owner	☐ Executive Officer		Director	☐ General and/or Managing Partner	
Full Name (Last name first, General Catalys	,	.P.					
Business or Residence Addr							
20 University Ro		Cambridge, MA 02138	se additional copies of the	nia ch-	at ac sac	accom.)	
	(Use b	ank sneet, or copy and u	se additional copies of tr	ins sne	ei, as nec	∞эшy)	

1785900v1 2 of 9

Full Name (Last name first, if i Turner New Media Business or Residence Address 1050 Techwood Dr	a Investment	te Inc			
Business or Residence Address 1050 Techwood Dr		te Inc			
1050 Techwood Dr	s (Number an	is, inc.			
		d Street, City, State, Zip	Code)		
	rive, Atlanta	, GA 30318			
Check Box(es) that Apply:	☐ Promoter	☑ Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first, if i	individual)				
Dace Ventures I, L	.P				
Business or Residence Address	s (Number an	d Street, City, State, Zip	Code)		
230 Third Avenue,	, Waltham, N	MA 02451			
Check Box(es) that Apply:	☐ Promoter	🗵 Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, if i	individual)				
Dace Parallel Fund	d I, LP				
Business or Residence Address	s (Number an	d Street, City, State, Zip	Code)		
230 Third Avenue,	, Waltham, N	MA 02451			
Check Box(es) that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, if i	individual)				
Comcast Interactiv	ve Capital, L	P			
Business or Residence Address	s (Number an	d Street, City, State, Zip	Code)		
1201 Market Stree	t, Suite 1000	, Wilmington, DE 1980)1		

3 of 9 1785900v1

					B. INF	ORMAT	TION AB	OUT O	FERIN	<u> </u>			
1.	Has the is	suer sold or	does the iss	uer intend	to sell, to	non-accre	dited inves	stors in this	offering?			Yes □	No
				Answer	also in Ap	pendix, C	olumn 2, it	f filing und	ler ULOE.				
2.	What is the	ne minimum	investment	that will b	e accepted	from any	individual	?	•••••••			\$	
3.	Does the	offering per	mit joint ov	vnership o	of a single	unit?	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	····				Yes □	No
4.	remunera person or	information tion for solic agent of a b (5) persons t ly.	itation of p	urchasers i der registe	in connecti red with th	on with sa	iles of secu d/or with a	rities in the	e offering. ates, list th	If a perso e name of	n to be list the broker	ted is an a or dealer	. If more
Full N/A	Name (La	st name first	, if individu	al)					-				
	ness or Re	sidence Ado	lress (Numb	er and Str	eet, City, S	State, Zip (Code)						
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Full	Name (La	st name firs	t, if individ	ual)									
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Full	Name (La	st name first	, if individu	al)									
Busi	ness or Re	sidence Ado	lress (Numb	er and Str	eet, City, S	State, Zip (Code)						
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			(Use b	ank sheet.	or copy as	nd use add	itional con	ies of this	sheet, as n	ecessary)			

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

1.	sold. Enter "0" if answer is "none" or "zero". If the transaction is an exchange offering check this box \(\sigma\) and indicate in the column below the amounts of securities offered for exchange and already exchanged.		
	Type of Security	Aggregate Offering Price	Amount Already Sold
	Debt	\$	<u>s</u>
	Equity	S	\$
	☐ Common ☑ Preferred		
	Convertible Securities	\$ 12,000,000	\$ 10,249,996.84
	Partnership Interests	\$	\$
	Other	s	\$
	Total	\$ 12,000,000	\$ 10,249,996.84
	Answer also in Appendix, Column 3, if filing under ULOE		
2.	Enter number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number Investors	Aggregate Dollar Amount of Purchases
	Accredited Investors	7	\$ 10,249,996.84
	Non-accredited Investors		·
	Total (for filings under Rule 504 only)		
3.	Answer also in Appendix, Column 4, if filing under ULOE If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C-Question 1.		
	Type of offering	Type of Security	Dollar Amount Sold
	Rule 505	\$	\$
	Regulation A	\$	\$
	Rule 504	\$	\$
	Total	\$	\$
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees		<u>s</u>
	Printing and Engraving Costs	🕱	\$
	Legal Fees (estimate)	X	\$ 25,000
	Accounting Fees		\$
	Engineering Fees		\$
	Sales Commissions (Specify finder's fees separately)		\$
	Other Expenses (identify) (Blue Sky filing fees)	X	s
	Total	. IXI	\$ 25,000

5 of 9

C. OFFE	RING PRICE, NUMI	BER OF INVESTORS, EXPENSES AND US	SE OF PROCE	EDS (continued)
l and total e	expenses furnished in resp	ate offering price given in response to Part C-Question onse to Part C-Question 4.1. This difference is the		\$ 11,975,000
for each of the pand check the bo	urposes shown. If the amo	ross proceeds to the issuer used or proposed to be used ount for any purpose is not known, furnish an estimate. The total of the payments listed must equal adjusted C-Question 4.b. above.		
3 1			Payments to Officers, Directors, & Affiliates	Payments to Others
Salaries and	fees		S	□\$
				<u></u>
		ion of machinery and equipment		□\$
	-	gs and facilities		
		ing the value of securities involved in this offering that or securities of another issuer		
Pursuant to	a merger)		\$	□\$
Repayment	of indebtedness		\$	□\$
Working ca	pital	X	\$ 11,975,000	□\$
Other (speci	ify) Investment purposes		S	□ \$
Column To	tals	X	\$11,975,000	□s
Total Paym	ents Listed (column total	s added)		11,975,000
			_	
		D. FEDERAL SIGNATURE		
signature constitutes a	n undertaking by the issuer	ed by the undersigned duly authorized person. If this note to furnish to the U.S. Securities and Exchange Communication redited investor pursuant to paragraph (b)(2) of Rule 50	ission, upon writte	
Issuer (Print or Type) Vitrue, Inc.		Signature D	ate ecember <u>3</u> , 200	7
Name of Signer (Print Reginald Bradford	or Type)	Title of Signer (Print or Type) Chief Executive Officer		

ATTENTION

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)

_	E. STATE SIGNATURE		
1.	Is any party described in 17 CFR 230.252(c), (d), (e) or (f) presently subject to any of the disqualification provisions of such rule?	Yes	No X
	See Appendix, Column 5, for state response.		

- The undersigned issuer hereby undertakes to furnish to any state administrator of any state in which this notice is filed, a notice on Form D
 (17 CFR 239.500) at such times as required by state law.
- The undersigned issuer hereby undertakes to furnish to the state administrators, upon written request, information furnished by the issuer to offerees.
- 4. The undersigned issuer represents that the issuer is familiar with the conditions that must be satisfied to be entitled to the Uniform Limited Offering Exemption (ULOE) of the state in which this notice is filed and understands that the issuer claiming the availability of this exemption has the burden of establishing that these conditions have been satisfied.

The issuer has read this notification and knows the contents to be true and has duly caused this notice to be signed on its behalf by the undersigned duly authorized person.

lssuer (Print or Type) Vitrue, Inc.	r· o···· - / \	Date December <u>[3</u> , 2007
Name of Signer (Print or Type)	Title of Signer (Print or Type)	
Reginald Bradford	Chief Executive Officer	

7 of 9 1785900v1

APPENDIX

1	2 3 4								
;	Intend to sell to Non-accredited Investors in State (Part B-Item 1) Type of security and aggregate offering price offered in state (Part C-Item 1)				Type of investor and amount purchased in State (Part C-Item 2)				
State	Yes	No	Series B Preferred Stock	Number of Accredited Investors	Amount	Number of Nonaccredited Investors	Amount	Yes	No
AL									
AK									
AZ									
AR							1		
CA									
со									
CT									
DE		х	\$10,000,000	1	\$3,000,000	0	0	-	X
DC									
FL					 				
GA		х	\$10,000,000	1	\$500,000	0	0		X
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MA		X	\$10,000,000	5	\$6,749,997	0	0		Х
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8 of 9 1785900.v1

APPENDIX											
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